UNLOCKING THE POTENTIAL OF GLOBAL BUSINESS SERVICES

93% of companies today say their very existence is jeopardised by operating models that are too slow.

Are Global Business Services the solution? Let's look at the facts.

What are the main benefits of Global Business Services?

- ✔ Increase business and operational efficiency
- ✔ Decrease overall costs
- ✔ Build capital to alocate to other priorities
- ✔ Provide organisations with a competive edge within their markets
- ✔ Allow business leaders to work more closely with support functions

Global Business Services can help empower an organisation to:

- Free up 25% of R&D time to introduce a new products and accelerated speed to market
- Scale and enhance supply chain analytics and distribution capabilities by up to 45%
- Liberate field sales and key account managers so they can spend more time with customers
- Reduce selling, general and administrative expenses (SG&A) costs by 15-25%

Global Business Services continue to envolve toward an experience-based model, where everything is focused on the customer, supplier and employee journey.

Observations have shown that this model can have the following impact on organisations:

+30%	+10-20%	+5%	-30%
cost efficiency	gross margin	gross sales	customer service costs

Global Business Services allow organisations to establish several specialist hubs that focus on specific business areas such as:

- ✔ *Applied Intelligence*
- ✔ *Integration*
- ✔ *Communication*
- ✔ *Transformation*

This is faciliated through embracing new technologies, acquiring new capabilities and fostering cross-stream collaboration.

What are the priorities for Global Business Services in the next 3 years?

- 65% of organisations want to drive business value using data
- 64% want to focus on the employee talent mix and reskilling
- 47% want to increase operational efficiency while reducing costs
- 46% want to improve the customer experience
- 40% want to encourage employee engagement and talent retention
- 40% want to establish meaningful partnerships to drive sustainable practices

Get in touch with our Global Business Services recruitment experts to speak about your business needs now.